

## **Prior Authorization**

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#### **Dear HNL Lab Medicine Customers,**

As you are aware, many third-party payers require Prior Authorization for patients in need of important genetic and molecular laboratory testing. Without a Prior Authorization, your patient's claim for reimbursement of the test will be rejected and they may receive a significant bill from HNL Lab Medicine for this testing.

HNL Lab Medicine will partner with you in obtaining Prior Authorization. While many insurers require that the health care professional ordering the test apply for Prior Authorization, HNL Lab Medicine will work to submit the request on behalf of you and your patient (in most instances) so that testing can be authorized, performed and reimbursed without significant delay or co-payment required up front.

The Prior Authorization process requires that the insurance company is provided necessary clinical information to support the clinical need for the test. HNL Lab Medicine has provided the attached form to easily collect the relevant information that we may convey to the insurance company. In some instances, this form may not answer all the questions that the insurance company requires. For this reason, our staff may contact your office for additional information if the insurance company requires it.

HNL Lab Medicine also requires that all requests for genetic and molecular laboratory testing are accompanied by the attached Clinical History Form AND a recent pathology report, relevant clinic encounter notes or medical genetics consultation. HNL Lab Medicine will process the patient's specimen to ensure stability of the specimen but may HOLD the specimen and NOT complete the test until all information for the Prior Authorization is received.

**Contact Us:** For questions regarding prior authorization, contact our billing team at HNLPriorAuth@hnl.com.

### THANK YOU

for entrusting your patients to HNL Lab Medicine

#### **Helpful Tips**

- Prior Authorization for genetic and molecular laboratory testing is required by many, but not all, third party payers.
- When HNL Lab Medicine can bill the patient's insurance directly for genetic and molecular laboratory testing, HNL Lab Medicine will submit Prior Authorization requests.
- In cases where HNL Lab Medicine will be submitting the Prior Authorization request and billing the patient's insurance, HNL Lab Medicine requires completion of a Clinical History Form in addition to a test requisition.
- HNL Lab Medicine will process all specimens referred for genetic and molecular laboratory testing until ALL necessary clinical information for Prior Authorization submissions are received.
- HNL Lab Medicine reserves the right to bill the client or your patient for genetic and molecular laboratory testing in which Prior Authorization information is not received, or the third-party payer denies the request.
- If Prior Authorization is denied, the ordering facility will be notified and given the option to cancel the test. If the test is canceled, a DNA extraction fee may apply.
- Prior Authorization is not a guarantee of payment.



#### **Frequently Asked Questions**

#### What is a Prior Authorization?

Prior Authorization, also known as a pre-authorization or pre-certification, is a clause in the health insurance policy that says the patient must get permission from their health insurance company before they receive certain health care services which includes specialized laboratory testing.

This process was developed to help ordering health care professionals, laboratories and their patients receive a quicker coverage determination by giving them information:

- If a member's benefit plan requires prior authorization.
- When additional clinical information is required to make a coverage decision.
- Whether the request meets third party's clinical and coverage policy criteria.

#### Which services have a Prior Authorization requirement?

Specialized laboratory testing that requires Prior Authorization can usually be found on the health plan's website or by calling the health plan directly. Many genetic and molecular tests require Prior Authorization for outpatient services.

#### Who is responsible for obtaining Prior Authorization?

The health care professional who is ordering the testing is responsible for obtaining Prior Authorization for the specialized laboratory test. If the health care professional's office does not obtain the necessary Prior Authorization before testing, the patient will be responsible for payment, which can range in cost from just under one hundred dollars to thousands of dollars based on the test ordered.

#### **Can HNL get the Prior Authorization for me?**

Yes! If you complete the Clinical History Form attached, we can attempt the process for you.

### What information will be considered as part of the clinical coverage reviews for genetic and molecular laboratory testing?

Clinical coverage reviews will be based on third party clinical policy requirements for coverage. These policies include clinical criteria and information about coverage eligibility for related services. If a request needs review or requires additional clinical information, we will contact the ordering health care professional.

#### What if I still have questions?

For questions please emai HNLPriorAuth@hnl.com.

# **Genetic and Molecular Laboratory Testing Clinical History Form**



Clinical history information and prior authorization are required by third party payers to reimburse for genetic and molecular laboratory testing. Submit this form with an HNL Lab Medicine Test Requisition Form.

PATIENT INFO	RMATION			Additional Information
First Name		Last Name		Primary indication(s) for ordering this test.
a EMile Establish	Date of Birth (MM/DD/YYYY) Last 4 Digits of SS		/) Last 4 Digits of SS #	
Sex ☐ Male ☐ Female  Gender (optional):		546 61 511 41 (1111) 55/111	2400 1 518140 01 00 11	
Address				ICD-10 Code(s): (Required)
City		State	Zip Code	Test Code(s):
Email				How will the result of this test influence the diagnosis or the patient's
Primary Phone				treatment plan?
Patient Status - one must be	checked:			-
☐ Hospital Outpatient ☐ Hospital Inpatient – Date of Discharge:				If this test is for genetic purposes, does the patient display
□ Not a Hospital Patient  Patient Sample Collection Date (MM/DD/YYYY)				clinical features of the inherited mutation in question?
				If so, what are those features?
BILLING INFO	RMATION			
Bill to: ☐ Client ☐ Patient (Self-Pay) ☐ Patient Insurance				For genetic testing, is there a family history of this disease?
				If yes, please list all affected family members and relationship
				to patient (i.e. mother, father, sibling, maternal grandmother, etc.)
	RANCE INFORI of insurance card (fro			
Member Name				Described Dates Authorized by Information
Date of Birth (MM/DD/YYYY)		Relationship to Patient		Required Prior Authorization Information
Member Policy Number		Member Group Number		Please attach/include:
				Pathology Report
Insurance Company Name		Insurance Company Phone		Consent for Genetic Testing
Insurance Company Address				Family Genetic Pedigree Chart
City		State Zip Code		Copy of Insurance Card
				Relevant Clinical Notes
			'	Genetics Counselor Note
ACCOUNT INF	ORMATION			Sample
Account Number		Account Name		
Phone		Fax		Patient Authorization/Assignment
Address			City	I authorize HNL Lab Medicine to obtain and release relevant medical and
				other information to Medicare, Medicaid, Medicare Supplemental and an
State	Zip Code	Country		other insurance providers for laboratory services provided to me.
ORDERING HE	ALTH CARE PE	Title / Role	L	
				Patient/Guardian Printed Name
Phone		NPI #		
Email Address (for report access)				Signature Date
Fax				Please fill out the above information and sign. Email or Fax this completed form
				HNLPriorAuth@hnl.com or fax 1-484-425-5800.